

# Jason D. Ramey

Dallas, Texas 75234 | [jason@jasondramey.com](mailto:jason@jasondramey.com) | (832) 746-5370

<https://www.linkedin.com/in/jason-ramey>

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## Global Executive Management

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Accomplished global executive and currently serves as CEO of a professional services organization serving healthcare facilities and education institutions and previously served on the Global Leadership Team of a professional services organization in over 135 countries and combined revenues of \$5.7 Bil. Jason has 29 years of experience including 20 years in senior leadership and serving in senior consulting and audit roles for clients with significant international business operations experience. Experience ranges from serving high growth start-up companies to mid-market and large public and private companies and have included industries such as healthcare, education, technology, manufacturing, energy, agriculture, services, and real estate.

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## Professional Experience

### **Kellogg & Sovereign Consulting** – CEO, *Chicago/Dallas (2021 – Present)*

*Responsible for managing the firm and the strategic direction of the company.*

#### **Key achievements:**

- Set strategy and recruited new leadership team and experienced healthcare and education consultants
- Executed Sigma Technology Fund's successful acquisitions of Kellogg & Sovereign Consulting, LLC, K&S Rural Healthcare Consulting, and E-Rate New England, LLC
- Launched multiple new consulting service lines and developed various strategic alliances to offer additional solutions for clients
- Revenue growth over 90% in first 2 years with increased funding for clients from \$200 mil to \$368 mil
- Executed recent successful sale of firm through Employee Stock Ownership Plan (ESOP) in June 2024

### **Grant Thornton Intl** – Global Leadership Team - Service Lines & Industries, *London/Chicago (2018-2020)* *Direct report to the Global CEO and responsible for driving strategic growth and providing global leadership for all core business lines and developing global capabilities in priority markets and industries*

#### **Key achievements:**

- Overall revenue growth of 14% with deliberate market focus which influenced significant growth in certain key markets including Brazil (26%), Germany (24%), India (21%), and China (10%)
- Established, restructured, or exited market presence in 18 countries
- Recruited and established a strong leadership team consisting of previous CEO/national leaders from the largest and high growth markets
- Set and executed the global strategy for all growth initiatives and restructured the global industry and business development teams to align with a new operating model
- Fostered key stakeholder relationships for larger and/or high growth markets including senior executives in the US, UK, China, Japan, Germany, Brazil, Canada, India, Mexico, and Vietnam

### **Grant Thornton US** - National Managing Partner, International Client Services, *Chicago (2011–2018)* *Reported to the CEO and responsible for developing new international business across all service lines, overall improvement of global client service, and strategy implementation for global initiatives including global mobility*

#### **Key achievements:**

- Established a newly restructured role to align with the firm's vision to grow cross border business
- Served as Chair for Grant Thornton International's Business Centers with 60 leaders/partners in 35 countries and responsible for driving the agenda to align with the global strategy
- Launched the firm's key country desks including the China, Japan, India, Latin America Business, Irish Groups from start-up business plans to later generate revenues of approx. \$40 mil
- Developed business plans and established 3 new consulting service lines
- Served as the firm's sponsor of the global advanced manager program which significantly grew the talent pool of future leaders

- Significantly improved the firm's global mobility program through implementing best practices and increased the volume of both outbound and inbound expatriates; improved talent recruitment, retention, repatriation, and career development plans; reduced costs/taxes and increased ROI
- Improved global client service of US based clients with operations in Europe, Asia and South America through intentional efforts of strong global collaboration and mobilizing people

**Grant Thornton China** - Partner, Senior Adviser & Intl Business Center Director, *Shanghai, China (2007-2011)*  
 Reported to the CEO and responsible for the expansion of the business operations in China, facilitating the overall growth of clients between the US and China (and greater Asia), quality, and risk management.

**Key achievements:**

- Executed the global strategy in China and led on the ground and continued support efforts to expand and scale the business growing from \$20 mil to \$350 mil (300 to 6,000 personnel) in China through mergers and organic growth
- Restructured and led the Shanghai office (initial China headquarters office) through significant talent recruitment including the future local leadership, cost reduction, and managed the office from a loss position to strong profitability
- Led and supported the execution of both spin-offs and merger integration which included a significant merger in Beijing with over 1000 personnel and relocating the China headquarters
- Recruited strong talent within China and globally for the establishment of multiple new service lines
- Proactively pursued and led efforts in winning the firm's largest international clients with operations in Asia and served as the key relationship on these clients and other external relationships
- Established a strong quality and risk management culture which aligned with the global organization's values and enhanced the reputation in the global and China market

**Thomas Leger & Co, LLP** - Audit & Advisory Partner, *Houston (2001-2007)*

- Primarily responsible for firm management duties and provided audit and / or consulting services for public and private medical, biotechnology, energy, and technology companies
- Served 17 international clients with significant operations in China, UK, Germany, Moldova, Singapore, Mexico, and Korea and set up the firm's Hong Kong office
- Launched and led the firm's advisory practice which ultimately represented approximately 19% of the firm's revenues

**Arthur Andersen, LLP**, Audit & BPO Manager - Manufacturing, Healthcare, Technology Media & Communications, Real Estate Industries, *Austin, Dallas (2001, 1995-1998)*

**Neodyme Technologies**, Director, Financial & Operations Analysis, Healthcare, *College Station, Tx (1999-2001)*

**PricewaterhouseCoopers LLP**, Audit Senior - Technology and Healthcare Industries, *Austin (1998-1999)*

**Education and Credentials**

**Bachelor of Business Administration (Accounting)** - TEXAS A&M UNIVERSITY, *College Station, Texas*  
**International Senior Leadership Program** - UNIVERSITY OF OXFORD, *United Kingdom (2016-2017)*  
**Certified Public Accountant** - *Texas and Illinois*

**Professional Affiliations and Community:**

Global Foodbanking Network, Past Chair of Board of Directors  
 Chinese Fine Arts Society of Chicago, Board of Directors  
 Association of Corporate Growth (China), Past Board of Directors  
 Texas A&M University MS in Finance Program, Advisory Board  
 Harper Adams University, United Kingdom, Advisor  
 US China Chamber of Commerce, Member  
 Japan America Society of Chicago, Member  
 Chicago Council on Global Affairs, Member  
 American Institute of CPAs, Member